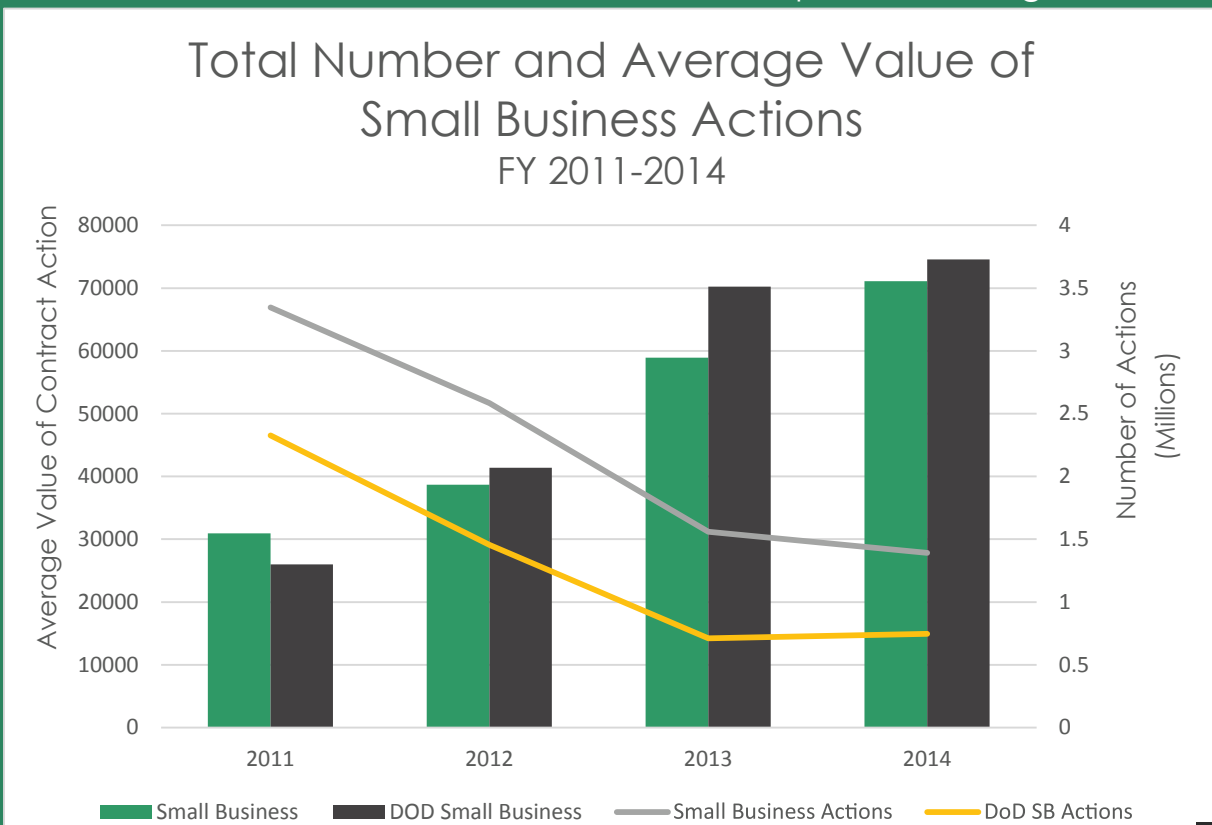


Challenges to Small Business

Fewer Small Companies Winning Defense Contracts

From FY2011 to FY2014, the average value of contract actions to small businesses by the Department of Defense (DoD) outpaced the average value awarded by the Small Business Administration. Additionally, the number of small business contract actions at DoD fell by nearly 70%, yet the total value of those contract actions rose by nearly 290%. This data implies that while there is an increasing amount of dollars awarded to small business, there are fewer and fewer companies winning contracts.



Source: SBA, FY2013 Procurement Scorecard